L O G I C
Management Consulting

January - June 2010 Scheduled Training Plan
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		Courses Names	January	February	March	April	May	June	Fees
AFFILIATIONS	1	Account Strategies for Major Sales (From 9am to 5pm) (Prerequisite SPIN Selling Skills)						6-8	L.E. 6,090
	2	Developing the Leader Within You (From 9am to 5pm)		8-9				29-30	L.E 3,500
	3	Family Business - (From 9am to 5pm)					11-12		L.E 10,150
	4	Family Business Succession Tools (From 9am to 5pm)					26-27		L.E 4,500
	5	Huthwaite Coaching Skills		10-11			16-17		L.E 3,990
	6	Huthwaite Customer Service			24-25				L.E 2,500
	7	Huthwaite Sales Force Management		1-2				1-2	L.E 6090
	8	Huthwaite Negotiation Skills - (From 9am to 5pm)	26-28		21-23		18-20		L.E 5,400
	9	Huthwaite SPIN® Coaching Skills (From 9am to 5pm)						29-30	L.E 3,990
	10	Huthwaite SPIN® Selling Skills (From 9am to 5pm)		22-24		13-15		8-10	L.E 5,400
	11	Huthwaite Telesales				4-5			L.E 2,500
	12	Laws of Teamwork - (From 9am to 5pm)							L.E 2,500
	13	Leaders @ Change - (From 9am to 3pm)			18				L.E 2,500
	14	One Minute Manager - (From 9 to 2)		4				6	L.E 1,600
	15	SHL	24-28				19-25		$ 3,000
	16	Emotional Intelligence - (From 9am to 5pm)		23		8		3	L.E 2,300
	17	Who Moved My Cheese? - (From 9am to 4pm)		7			31		L.E 2,300
INTERPERSONAL SKILLS	18	Communication Skills - (From 9am to 4pm)	20-21		15-16		24-25		L.E 1,320
	19	Decision Making & Problem Solving (From 9am to 5pm)			30-31			13-14	L.E 2,500
	20	Effective Business Writing - (From 9am-5pm)	4-5	16-17		18-19		1-2	L.E 1,320
	21	Effective Time Management - (From 9am to 4pm)		16-17		26-27		27-28	L.E 1,320
	22	Creativity & Innovation			28-29				L.E 1,320
	23	Mind Mapping				29			L.E. 800
	24	Presentation Skills		1-2	3-4	28-29	26-27	20-21	L.E. 1,320
	25	Delegation - (From 9am-2pm)			11				L.E. 800
HR	26	Conducting Professional Interviews (From 9am to 5pm)	11-12		3-4		3-4		L.E 1,800
	27	Developing an Effective Training & Development Strategy - (From 9am to 5pm)	20-21			13-14			L.E 1,800
	28	Find, Get & Keep the Best - (From 9am to 5pm)						2-3	L.E 1,800
	29	HR from Theory To Practice - (From9am to 5pm)					26-27		L.E 1,800
	30	Managing your Employees Performance (From 9am to 5pm)		24-25		28-29		20-21	L.E 1,800
MARKETING	31	Advertising that delivers Results (From 9am to 5pm)					30-31		L.E 2,000
OPERATIONS	32	Project Management - (From 9am to 5pm)					12-13		L.E 1,800

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Updated February 26, 2009